

Commodity Shelf Newsletter

February 2013

2013 – 2014 USDA Foods Packet

All of the information for the [School Year \(SY\) 2013 – 2014 USDA Foods Packet](#) is now available on the [DESE – SFS Commodities](#) Web page. **Packets are no longer mailed to each LEA.** Packets are due to DESE – SFS by March 1, 2013.

Here's a brief overview of a few updates:

1. The name of our annual order forms has changed from the Processing Packet to the USDA Foods Packet or simply referred to as the Packet.
2. Packet Entitlement has increased due to more options available to Local Education Agencies (LEAs) vs decisions being made by DESE – SFS.
3. Open Orders for SY 13-14 will not offer meat items. Brown-box meat items now will be ordered via the Packet.
 - a. Monthly Open Orders will still continue for cheese items, fruit, vegetables, grain, pasta, peanut butter, sunbutter, and vegetable oil.
4. There will no longer be monthly order forms for Sunny Fresh, Mrs. Clarks and Ott's in SY 13-14. Items will now be ordered annually via the Packet.
5. Rebates as a first come first serve will no longer be available in SY 13-14. Rebates are still an option, but LEAs will now plan their lb diversions to the processors to guarantee them via the Packet.
6. The Packet Order Forms are a Microsoft Excel Spreadsheet to be completed and Emailed to DonatedFoods@dese.mo.gov by 3/1/13.

All of these updates and thorough instructions are detailed in the [Authorized Representative letter, Instructions](#), and additional documents posted on the [USDA Foods Packet SY 13-14](#) Web page.

Open Order

The [February 2013 Open Order Form](#) for March 2013 delivery is now available on the [DESE – SFS Commodities](#) Web page.

The [Adjustments for the February Open Order](#) have been posted. Please note 100309 – Canned Carrots and 100317 Canned Cut Sweet Potatoes were delayed by the

vendor and will not be delivered in February. Both are expected to be received and available to deliver in March. Orders submitted in January will be used to create the deliveries once the product is received. Also note each LEA has information spanning 2 pages, so please read both pages to see all adjustments.

Commodity Expo Recap

Thank You to the Fort Osage, Waynesville, and Francis Howell Food Service departments for hosting our three successful events from January 16-18, 2013.

If you were unable to join us, the Commodity Expo presentation is available on the [USDA Foods Packet SY 13-14](#). More than 400 participants joined us over a three day span to learn about the USDA Foods Program in MO, meet with other local Food Service Directors, and sample many of the processed products available during SY 13-14.

National School Breakfast Week Mar 4-8, 2013

"Be A STAR with School Breakfast" is the theme for the School Nutrition Association's National School Breakfast Week which will be celebrated March 4-8, 2013. Make plans now to make NSBW a big success for your LEA. Visit the [SNA – NSLW Web Page](#) for ideas, presentations, and merchandise to prepare for NSBW 2013.



Processor Update

J.M. Smucker will no longer process USDA Food after SY 12-13. Smucker's products can still be purchased commercially; however there will no longer be a discount.

J.O.Y. Foods is no longer an approved processor with the State of MO and will no longer offer Rebates.

Red Gold has excess lbs of Tomato Paste for the State of Missouri. LEAs can access these lbs on a first come first serve basis for SY 12-13 until the lbs are depleted. Contact John Pickert with Synergy Food Sales (john@synergyfoods.com) or 816-525-7800 ext 1 to make arrangements. **Red Gold discounts for SY 13-14 must be made via the Packet.**

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Non-Processed USDA Foods via Processing Packet

DESE – SFS offered the below five USDA Foods on the Processing Packet which were not sent to further processors. These items will be purchased using entitlement, essentially making them “free” (the same method as the Open Order Items) except for a delivery fee for non-public schools.

Material #	Planned Delivery Periods			
100098	Nov 12	Dec 12	Feb 13	
DF Value:	\$ 37.68	\$ 39.91	\$ 40.56	
100101	Oct/Nov 12	Nov 12	Jan 13	
DF Value:	\$ 96.87	\$ 96.87	\$ 94.00	
100117	Sep 12	Nov 12	Jan 13	
DF Value:	\$ 61.15	\$ 61.44	\$ 59.92	
100158	Sep 12	Oct 12	Nov 12	Dec 12
DF Value:	\$ 96.00	\$ 96.83	\$ 91.26	\$ 90.75
100158	Jan 13	Feb 13	Mar 13	
DF Value:	\$ 89.12	\$ 87.93	\$ 90.20	
100173	Oct 12	Feb 13		
DF Value:	\$ 62.82	\$ 61.14		

[100098](#) – [8 piece cut-up chicken \(40 lb case\)](#)

[100101](#) – [diced chicken \(40 lb case\)](#)

[100117](#) – [fajita chicken \(30 lb case\)](#)

[100158](#) – [ground beef \(4 – 10 lb logs\)](#)

[100173](#) – [pork roast \(36 – 42 lb case\)](#)

LEAs electing to receive any of the above five products on their submitted Processing Packet back in February 2012 can reference the document titled “[Non-Processed Items Timeline for Processing Packet](#)” for a schedule of the *planned* delivery times/quantities of each item. The School Year **TOTAL** number of cases for each item is in **bold**. Please note there are two pages for each LEA (an odd and even page). These items will not have to be “ordered” each month b/c they were elected via the Processing Packet. The *actual* quantities of each item to be delivered each month will be listed monthly on the “[Open Order Adjustments](#)” document (even though they aren’t ordered via the Open Order...sorry if our terms get confusing☺).

The DF Value for each item is listed under the delivery period b/c prices fluctuate each time USDA makes a purchase of the item. Food Service Management Companies should use the above noted DF Values when crediting LEAs.

School Nutrition Association



We are very fortunate that the SNA Annual National Conference (ANC) will be coming to Kansas City, MO July 14-17, 2013. If you are looking for the ultimate event for School Nutrition professionals; this is it! Take advantage of this rare opportunity to join thousands of SNA members close to home this July. An added bonus will be to support a local MO FSD, Leah Schmidt (FSD for Hickman Mills) as she becomes the President for the National SNA this year!!

USDA Launches New Survey on Foods Program

USDA and the American Commodity Distribution Association (ACDA) have launched a new survey aimed at those who utilize the USDA Foods program. The goal is to assess how the program works and how best to improve it over the coming years. It takes roughly 10-15 minutes to complete and can be found [here](#). If you are a food service director, supervisor, coordinator or manager, please take some time to fill out this important survey to help shape any potential changes.

The ACDA Annual National Conference will also be close to MO this year. ACDA ANC will be April 8-10, 2013, in Nashville, TN. More information about ACDA, the ANC and resources can be found at www.commodityfoods.org.

6 Cent Certification Trainings

DESE – SFS has scheduled trainings in the following locations to assist LEAs in completing the documents for 6 cent certification. The training is designed to help LEAs complete the certification documents and submit to DESE at the end of the training. Training dates/locations are:

- **February 5** – Platte Co. R-III
- **February 6** – Platte Co. R-III
- **February 20** – Rockwood
- **February 21** – Rockwood
- **February 21** – Cape Girardeau
- **February 22** – Cape Girardeau
- **February 26** – Joplin Public Schools
- **February 27** – Springfield R-XII
- **February 28** – Springfield R-XII
- **March 1** – Kirksville R-III

Check the [DESE – SFS Email Bag](#) for registration details.

Quotes for the Month

“The best way to cheer yourself up is to cheer somebody else up” – Mark Twain

“Enjoy the little things, for one day you may look back and realize they were the big things.” – Robert Brault

“Don’t ever be afraid to admit you were wrong. It’s like saying you’re wiser today than you were yesterday.” – Robert Newell



“Don’t find fault, find a remedy.” – Henry Ford

“Only those who will risk going too far can possibly find out how far one can go.” T.S. Eliot

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